



THAI COMMODITY EXPORT



# ONLINE TRAINING PRESENTATION

Become a Certified Agent of  
**THAI COMMODITY EXPORT**

What you will learn:



LOI, FCO, SPA DOCUMENTS



FINANCIAL INSTRUMENTS



TCE MINDSET



A FROM Z CUSTOM TRAINING...



CERTIFIED AGENT CERTIFICATE



**LIMITED SPOTS AVAILABLE**

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# Join Our Exclusive Sales Training & Become a Certified Agent!

Join our **highly profitable** and **exclusive online training program** designed to recruit the best **Certified Agents** to represent our company. With limited spots available, we are looking for the most ambitious and driven individuals ready to succeed in a booming global market.

## Why Join?

- Work with **Thai Commodity Export**, a **trusted leader** in IC45 sugar and chicken paws exports.
- Gain **expert knowledge** and **practical skills** to close high-value deals.
- Unlock **exceptional earning potential** in a thriving industry.

## Program Overview:

### Mastering the Sales Process: LOI, FCO, SPA

We will teach you the step-by-step process to initiate and finalize international trade transactions. You'll learn how to handle essential documents such as:

- **Letter of Intent (LOI)** – How to properly structure it to attract serious buyers.
- **Full Corporate Offer (FCO)** – How to present an offer professionally.
- **Sales and Purchase Agreement (SPA)** – Understanding contract terms and ensuring secure transactions.

### Understanding Financial Instruments

- Commodities trading often involves advanced financial tools. You will learn about:
- **SBLC (Standby Letter of Credit) and DLC (Documentary Letter of Credit)** – How they work and why they are used.
- **Bank Guarantees & Payment Terms** – Ensuring secure and reliable transactions.
- **Risk Management** – Protecting yourself and your clients in international trade.

## ✓ **Developing a Winning Mindset**

Success in sales isn't just about knowledge – it's about having **the right mindset**. We will help you:

- Build confidence and develop **negotiation techniques** to close high-ticket deals.
- Master **persistence, discipline, and resilience**, the key traits of top earners.
- Learn how to **identify serious buyers** and avoid time-wasters.

## ✓ **Exclusive Personalized Training**

This is **not just another generic course**. We will train you **our way**, sharing our **insider knowledge, business strategies**, and **proven sales techniques**. You will gain direct insights into:

- How **we approach the market** and **build long-term relationships** with international buyers.
- How to **leverage our reputation** to **boost your credibility** as a seller.
- How to **position yourself as an expert** and maximize your earning potential.
- Thai Commodity Export **Certified Agent certificate**.

## 🚀 **The Training Fee is USD\$500**

This is an opportunity to **join an elite group of sellers**, gain expert knowledge, and enter a highly lucrative industry. Spots are limited.

**Subscription: [contact@thai-commodity-export.com](mailto:contact@thai-commodity-export.com)**

**Next Session: MAY 2025**

◆ Apply Now & Start Your Journey to Financial Success! ◆